

(KIMCo-Biocom CA)

Cross-Border Partnering Conference

- When: June 12th, 2023 10:00 ~ 19:00
- Where: Alexandria GradLabs | Terra Nova Conference Space + Lounge (9880 Campus Point Dr., 3rd Floor, San Diego, CA 92121)
- Objectives:

Through the conference, KIMCo & Biocom CA provides Korean and American companies with the following opportunities:

 - Cross-border Business Development
 - Cross-border Investment opportunities
 - Cross-border Partnership
- Participants: Bio-techs / Pharmas / Investors from KIMCo/Biocom
- Agenda:

Time	Subject	Presenter
12:00 ~ 13:00	Welcome Reception	
13:10 ~ 13:20	Welcome Remarks	Joe Panetta (Biocom CA) Kevin Huh (KIMCo)
13:20 ~ 13:30	Congratulatory Remarks	Yunhong Noh (KPBMA)
13:30 ~ 14:15	Fireside Chat (+Q&A) * How we can accelerate cross-border BD & Investment successfully?	Moderator : Hyun Jong Kim(KIMCo, Flann) 1 Investor & 1 Pharma each from KIMCo/Biocom CA (KIMCo) Jaehong Park(President of Dong-A ST) Lambert Kuk (Executive Director of KBI)
14:15 ~ 15:00	3 Bio-techs' IR	3 Bio-techs for KIMCo
15:00 ~ 15:30	Business case for global joint development	1 Pharma each from KIMCo/Biocom CA (KIMCo) Taejin Yoon (Executive Director of Yuhan)
15:30 ~ 16:15	3 Bio-techs' IR	3 Bio-techs for Biocom CA
16:15 ~ 16:30	Closing Remarks	Joe Panetta (Biocom CA) Kevin Huh (KIMCo)
17:00 ~19:00	Networking Dinner	

➤ **Biocom CA 소개 요약** (세부내용은 [붙임2] 참고)

- 캘리포니아 1,700개 이상의 멤버(글로벌 제약사, VC, 바이오텍 등)를 보유한 **세계 최대 Life Science Association**

- 멤버 구성 : Pharmaceutical*(290+), Biotechnology*(300+), Devices(380+), CRO(220+), Investor*(20+), etc.

* Pharmaceutical tag : Gilead, J&J, Eli Lilly, Novartis, Merck, etc.

* Biotechnology tag : Amgen, Abbvie, BioMarin, Grifols, Ionis, etc.

* Investor tag : Sofinnova, Fjord, Wavemaker, Avalon, Global Source Ventures, etc.

- 기본적으로 멤버십 가입된 업체에 대해 아래와 같은 주요 혜택을 제공

* 주요 혜택 : 투자 연계, 이벤트(파트너링/웨비나 포함 연간 200회 이상) 개최, Marketing/Science service provider 연계 등 네트워크 제공 등

※ **KIMCo는 Biocom CA를 통해 미서부 VC 네트워크를 형성 및 Deal sourcing, 제약사/벤처사의 해외 진출을 지원하고자 함**

 <p>Biocom California</p> <p>California's Leading Advocate for Life Science. Supporting the most innovative life science cluster in the world with powerful advocacy and transformative programs to assist companies in their quest to improve the human condition.</p>	<p>Largest Life science association in the world.</p> <p>1,700+ Members Located throughout California, the U.S. and Japan.</p>	<p>Founded in 1995 Over 27 years of leadership and programming.</p> <p>Experienced Well-respected voice for the industry.</p>	<p><주요 Network 행사></p> <ul style="list-style-type: none">• Network with Deal Makers<ul style="list-style-type: none">- Deal Makers Receptions- Annual Celebration of Life Dinner- Global Partnering Conference• Raise Capital<ul style="list-style-type: none">- Venture Days- Angel Days- Partner Days
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Exploring World Markets: Creating Life Science Opportunities Between Korea + California

Register

Event Details



Biocom California is excited to partner with KIMCo in a half-day event connecting life science leaders from California and South Korea. Come join the discussion on business development, investment, and strategic partnership opportunities between these two leading life science clusters. Delegates from Biocom California and KIMCo will discuss global joint development, successful acceleration of cross-border partnerships, and recent innovations in each country. Attendees will also have the opportunity to connect with fellow life science leaders at an opening lunch and closing networking reception.

Agenda:

- 12 - 1 p.m. | Welcome Reception
- 1:10 - 1:20 p.m. | Welcome Remarks
 - **Joe Panetta**, President & CEO, Member of the Board of Directors, Biocom California
 - **Kevin Huh**, MBA, CEO, KIMCo
- 1:20 - 1:30 p.m. | Congratulatory Remarks
 - **Yunhong Noh**, PhD, Chairman, KPBM
- 1:30 - 2:15 p.m. | Discussion: Accelerating Cross-Border BD + Investment
 - **Moderator: Hyun Jong Kim**, MBA, CEO, Flann
 - **Jaehong Park**, PhD, President & CSO, Dong-A ST
 - **Lambert Kuk**, PhD, MS, Executive Managing Director, Head of Life Science & Healthcare Investment Division, Korea Bank Investment (KBI)
- 2:15 - 3 p.m. | Presentations by Select KIMCo Members
- 3 - 3:30 p.m. | Business Case for Joint Development
 - **Taejin Yoon**, PhD, Executive Director, Head of Corporate Strategy Group, Yuhan Corp.
- 3:30 - 4:15 p.m. | Presentations by Select Biocom California Members
- 4:15 - 4:30 p.m. | Closing Remarks
 - **Joe Panetta**, President & CEO, Member of the Board of Directors, Biocom California
 - **Kevin Huh**, MBA, CEO, KIMCo
- 5 - 7 p.m. | Networking Reception

About Korea Innovative Medicines Consortium (KIMCo):

KIMCo was launched as a Korean open innovation platform to accelerate collaborations for industry innovative growth. KIMCo is a non-profit organization funded by 59 Korean pharma and KPBM that operates with strategic partners—government, institutions, bioventures, VCs—and undertakes joint projects using combined resources and capabilities. KIMCo's co-investment project is the core part of the organization's initiative to develop innovative medicines. In addition, KIMCo expedites cross-board partnering for diverse and extensive collaborations. KIMCo is your gateway for collaborations.

When

June 13 2023, 4:00 am - 11:00 am KST

RSVP by June 10 2023, 4:00 am KST

Where

Alexandria GradLabs | Terra Nova Conference Space + Lounge

9880 Campus Point Dr., 3rd Floor San Diego, CA 92121

Cost

Biocom California Member \$0

Non-Member \$0

Register

Speakers



Joe Panetta



Kevin Huh, MBA
CEO, KIMCo



Yunhong Noh, PhD
Chairman, KPBM



Hyun Jong Kim, MBA
CEO, Flann



Jaehong Park, PhD
President & CSO, Dong-A ST



Lambert Chanwoo Kuk, PhD, MS
Executive Managing Director, Head of Life Science & Healthcare Investment Division, KB Investment



Taejin Yoon, PhD
Head of Corporate Strategy Group, Executive Director, Yuhan Corporation



California's Leading Advocate for Life Science.

Supporting the most innovative life science cluster in the world with powerful advocacy and transformative programs to assist companies in their quest to improve the human condition.

Our Five Pillars of Service

Public Policy & Advocacy

Biocom California drives advocacy and public policy initiatives that give members a strong and respected voice with elected representatives and regulatory officials at the federal, state and local levels.

Building Networks

Biocom California hosts specialized events, conferences, expert committees, leadership dinners, advocacy fly-ins, industry-focused meetings, scientific and executive roundtables, partnering events and member-to-member networking.

Capital Development & Partnering

Biocom California connects member companies with strategic partners, VCs and other sources of funding through a variety of partnering events. Our annual Global Life Science Partnering Conference is a premier forum for business development and deal-making.

Business Strategies and Services

Biocom California's Purchasing Group offers robust, strategic, consortium-level programs that leverage group buying power to reduce costs and increase efficiency for our members.

Workforce Development

Biocom California Institute provides high-quality programs to accelerate the growth of the life science ecosystem through career exploration, hands-on experiences, internships, fellowships, professional development, and veterans initiatives.

27+ years.

Advocating for life science innovation since 1995

Biocom California works on behalf of more than 1,700 members to drive public policy, build an enviable network of industry leaders, create access to capital, introduce cutting-edge workforce development and STEM education programs, and create robust value-driven purchasing programs. Biocom California provides the strongest public voice for research institutions and companies that fuel the state economy.

California's Life Science Member Organization
www.biocomcalifornia.org

Biocom California at a Glance

Website: www.biocomcalifornia.org

Corporate Status: 501(c)(6)

Founded: 1995

of Members: 1,700+

of Employees: 80

Locations: San Diego, Los Angeles, Sacramento, South San Francisco, Washington D.C., Tokyo

of Events/Year: 200+

Governance: Board of Directors

President and CEO: Joe Panetta

International Collaborating Partners: AusBiotech, EuroBioMed, Japan BioIndustry Association, LINK-J, One Nucleus

Biocom California PAC (Political Action Committee): CA ID #963088

Registered Lobbyists: Yes

Facebook: @Biocom

Instagram: @BiocomCA

LinkedIn: @Biocom

Twitter: @BiocomCA, @BiocominLA, @BiocominSF, @BiocomSD

Member Demographics:

- > Life science, pharmaceutical, biotechnology, medical device, digital health, genomics, synthetic biology, and bioinformatics companies
- > Contract Research Organizations
- > Academic Institutions/Research Institutes
- > Service Providers
- > Investment Firms

Membership ranges from life science companies with fewer than 10 employees to the largest global pharma companies, as well as service providers. Biocom California annual membership benefits transfer across all office locations in California.

Biocom Institute: A 501(c)(3) with a mission to develop and promote a skilled and diverse pipeline of talent to accelerate the growth of California's life science ecosystem. www.biocominstitute.org and @BiocomInstitute.

California Biotechnology Foundation: Biocom California's partnership with CBF, a 501(c)(3), provides our industry with a trusted avenue to tell the story of biotech in California to policymakers and key stakeholders through education outreach. www.cabiotech.org and @CABiotech

Generation STEAM: Generation STEAM: A 501(c)3 with a mission to empower the next generation of visionaries through K-12 STEAM (science, technology, education, arts and math) education and exploration.

● Strategic Global Presence

Biocom California connects the state's life science industry regionally, domestically and internationally.

South San Francisco

Los Angeles

San Diego

Sacramento

Washington D.C.

One Nucleus (UK)

EuroBioMed (France)

LINK-J (Japan)

Tokyo

Japan BioIndustry Association

AusBiotech

📍 Office
 📍 Satellite
 📍 Strategic Partner

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<p>Washington, D.C. 601 Pennsylvania Ave, NW South Building Suite 900 Washington, D.C. 20005 washingtondc@biocom.org (202) 747-5064</p>		<p>Tokyo 3-1-13 8fl Nishi-Ikebukuro Toshima-ku, Tokyo, 171-0021 Japan tokyo@biocom.org 011-81-90-6048-3506</p>		

biocomcalifornia.org